



Cybersecurity Challenges

Thinking Globally – Acting Locally

CHRIS EVANS
MARCH, 2017

How Did I Get Here?

- 10 Years in the United States Air Force
 - Communications Officer, Air Force Red Team
- 9 Years Cybersecurity Consulting with Delta Risk
 - Strategy, Risk Management, Assessments, Exercises, Training
- 2 Months(!) at Stash
 - Co-Founder and Chief Information Security Officer

STASH[®]



ILLINOIS INSTITUTE
OF TECHNOLOGY

Talk Objectives

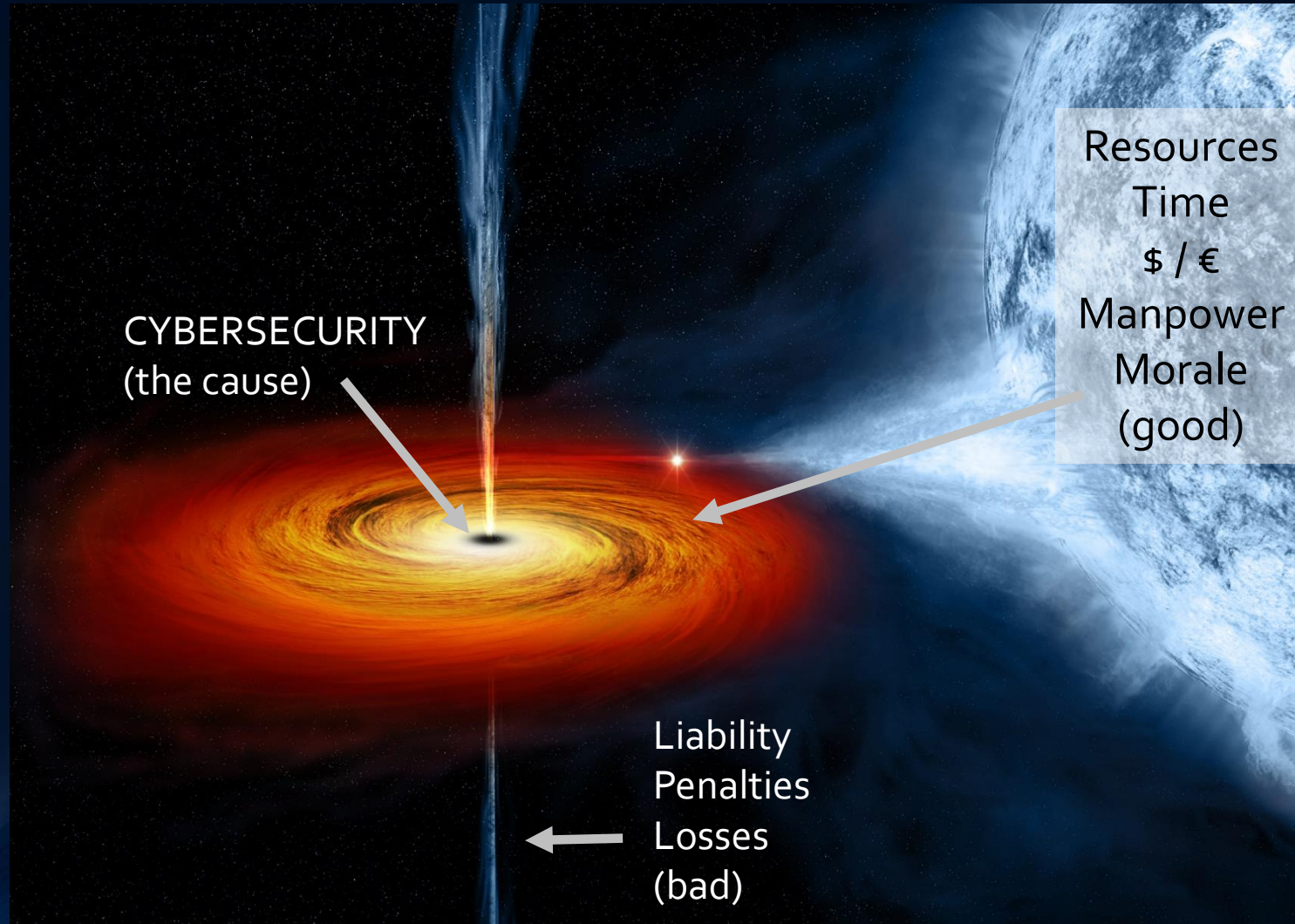
- Present a Non-Traditional View of Cybersecurity Challenges
- Discuss Why We are Currently Losing the Cyber “War”
- Highlight How We can Shift to a Winning Strategy

A Global View of the Internet

- The Internet is a Fragile Place – Whether We Know It or Not!

Video TBD

Cybersecurity (a general view)



Cybersecurity (another viewpoint)

- We are at war
 - Conventional / Insurgency / Cold / Undeclared?
 - Asymmetric / Symmetric?



Graphic TBD



Graphic TBD

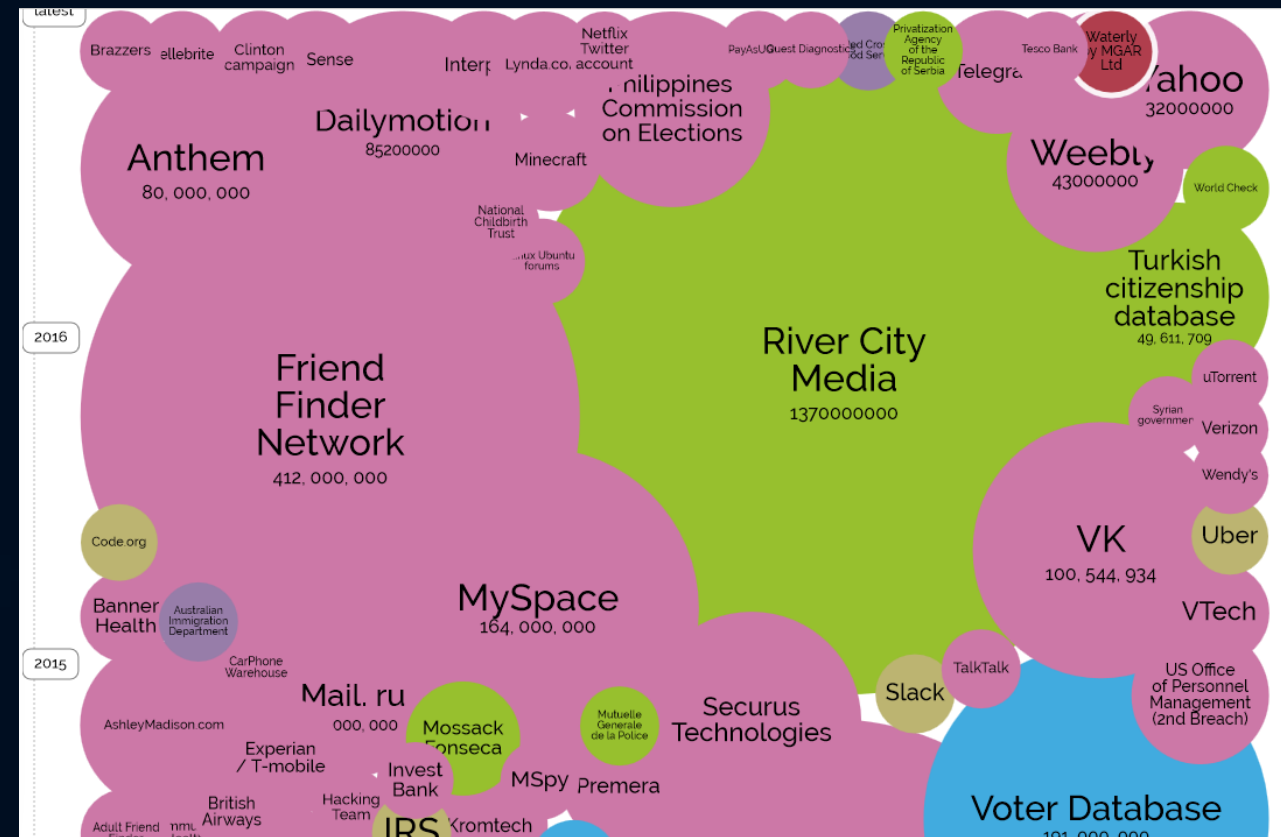
This Cyber War Stuff is Expensive

- Extreme difference in cost to attack versus cost to defend
- Stats on impact to financial, morale, intellectual property, etc TBD

Work in Progress

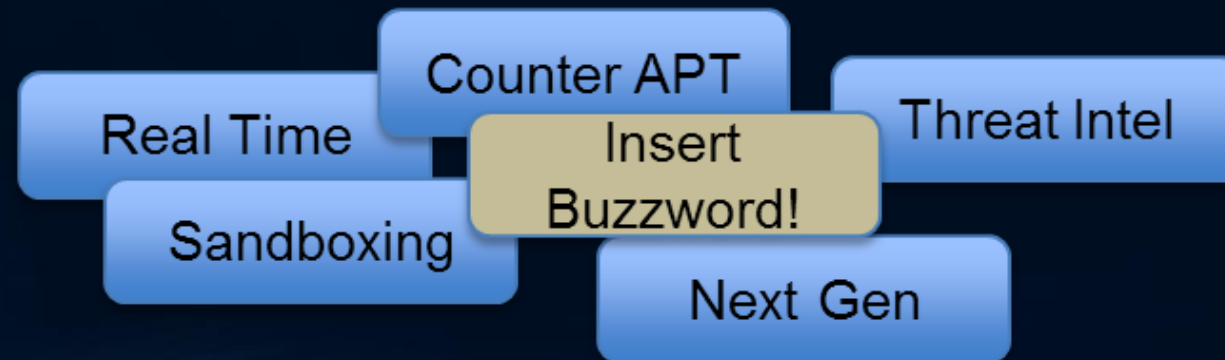
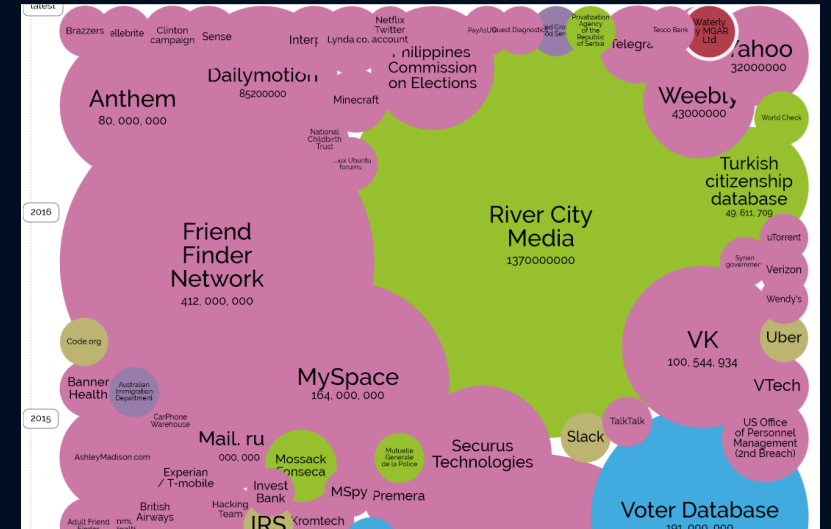
Is There a Doubt We are Losing this War?

- Magenta = Hacked
- Red = Poor Security Practices
- Light Blue = Insider
- Green = Lost Computer / Media



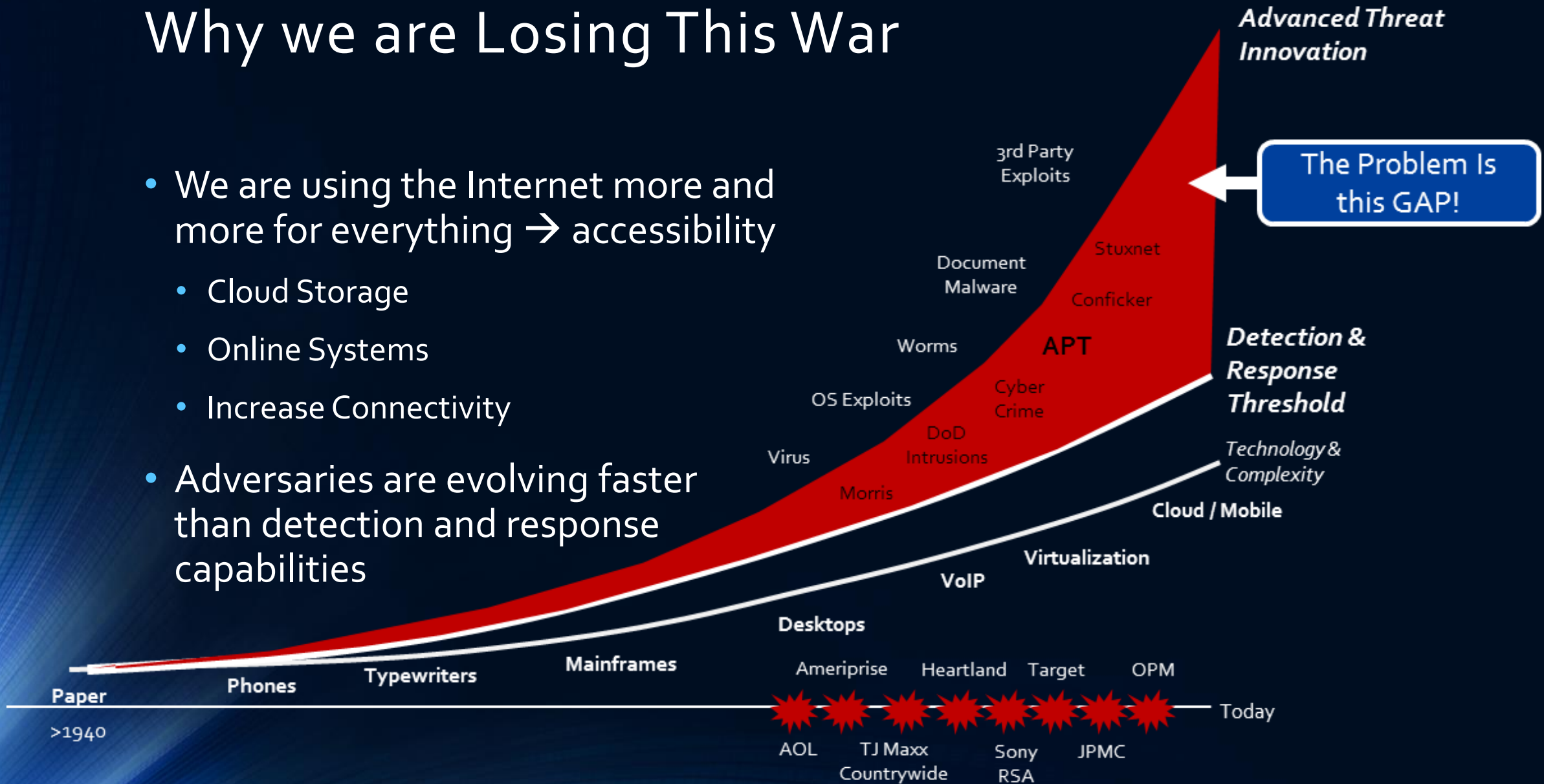
How Can This Be?

- A lot of big organizations on this list
- Organizations with big budgets
- Lots of security technology already in play
- Real Time, Counter APT, Next Gen, Advanced <BLAH>



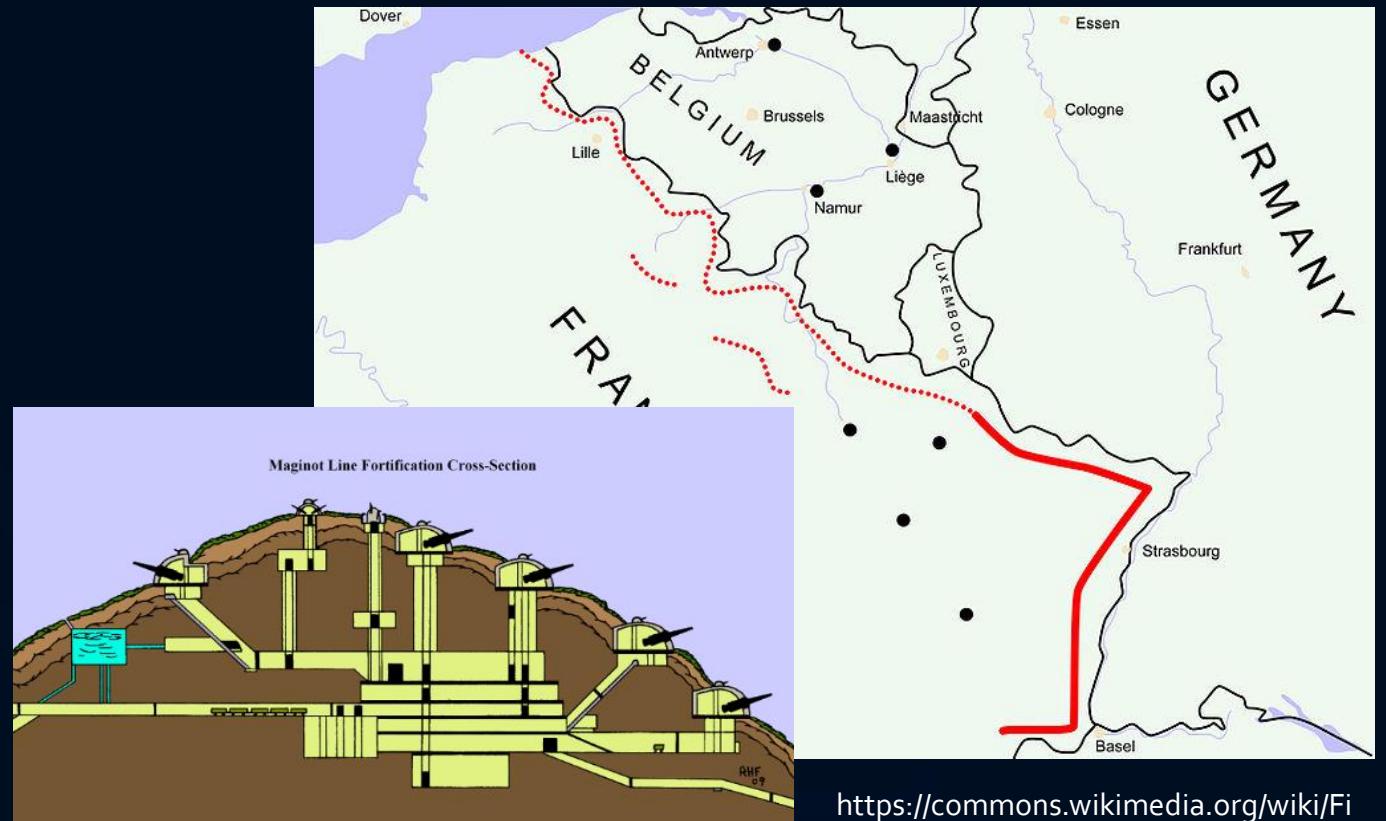
Why we are Losing This War

- We are using the Internet more and more for everything → accessibility
 - Cloud Storage
 - Online Systems
 - Increase Connectivity
- Adversaries are evolving faster than detection and response capabilities



An Analogy from History – The Maginot Line

- Expansive and Expensive Defenses
- Built to Keep “Something” Out
- Successful? Worth the Expense?

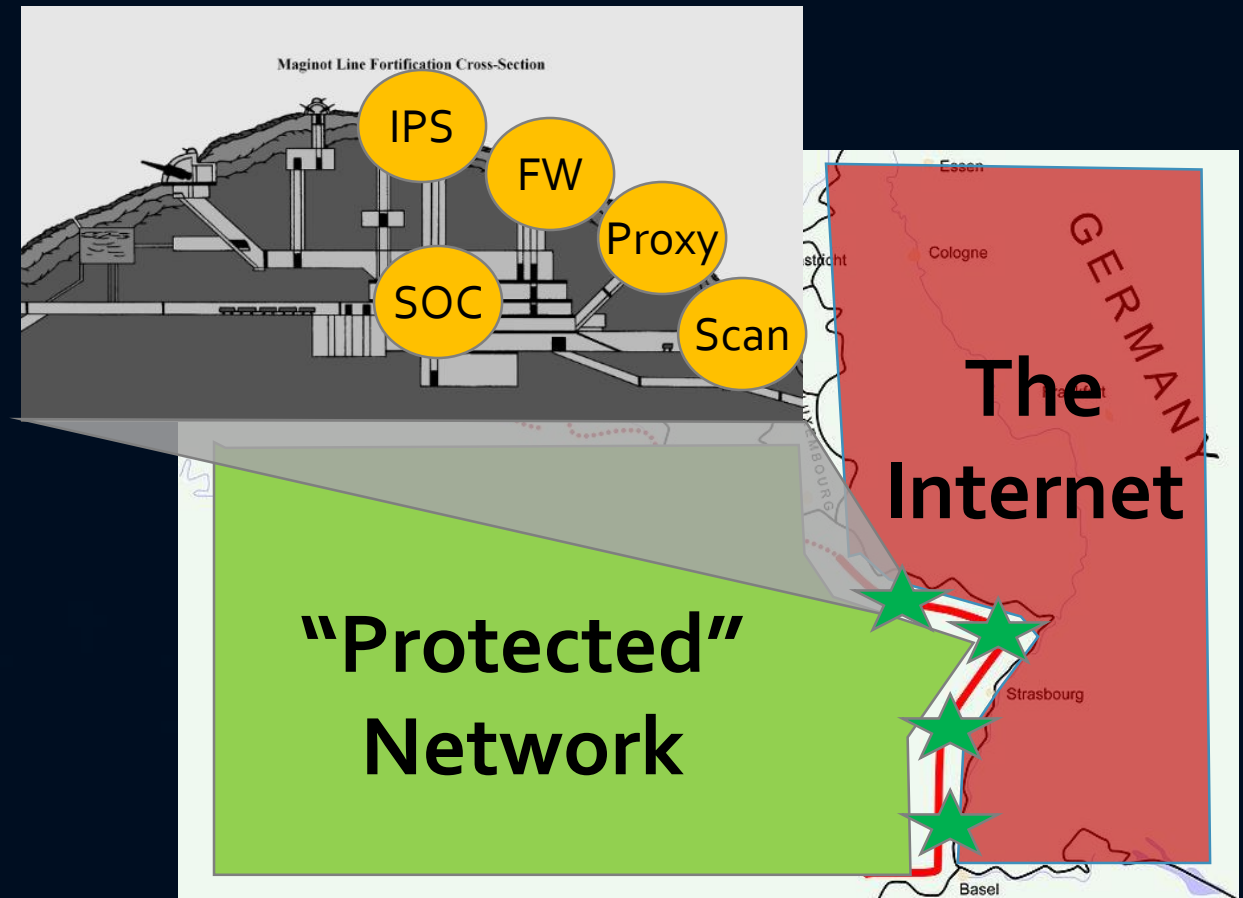


<https://www.pinterest.com/mojo1944/maginot-line/>

https://commons.wikimedia.org/wiki/File:Maginot_Line_In-en.jpg

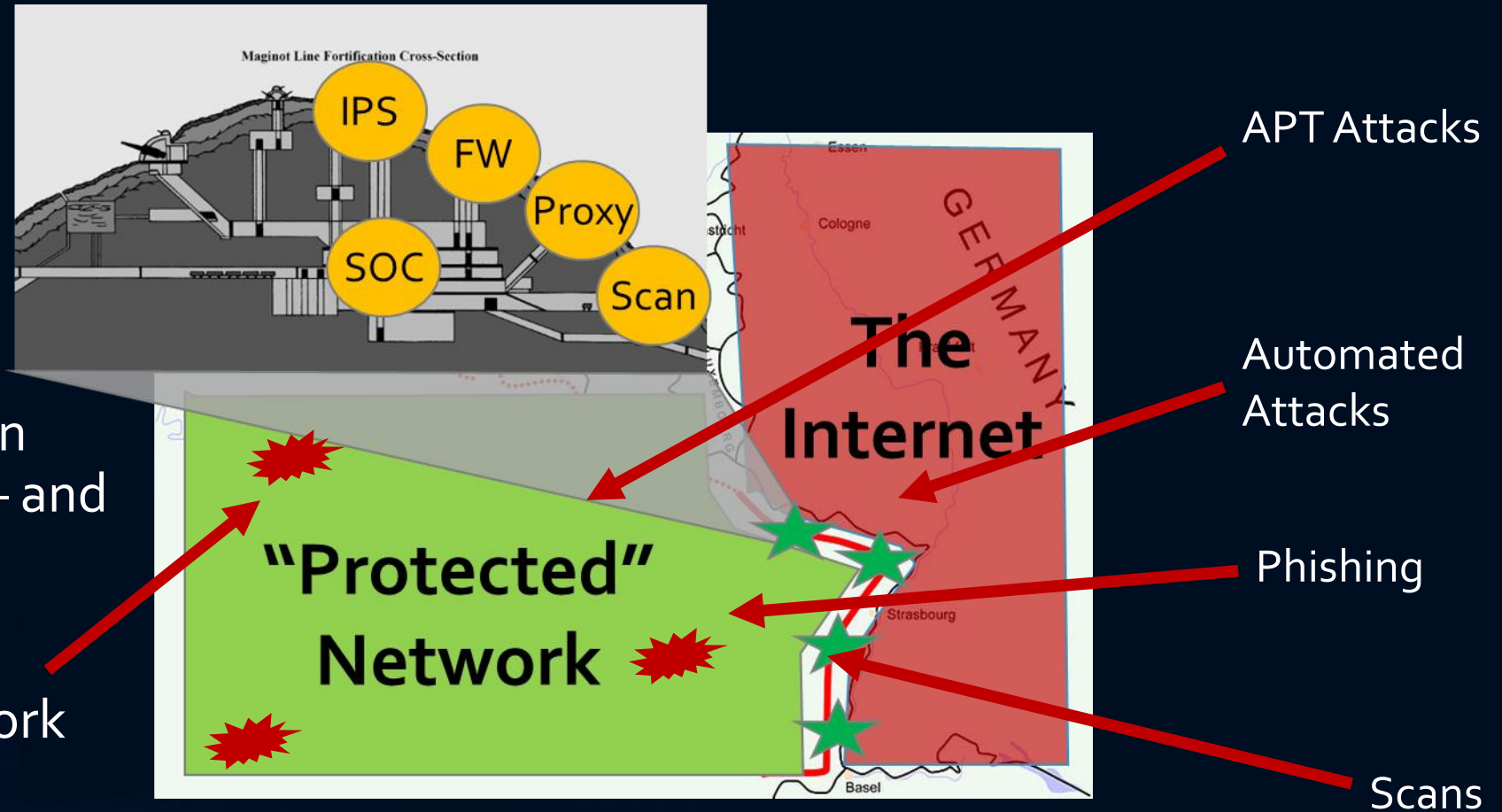
Does This Look Familiar?

- Expansive and Expensive Defenses
- Built to Keep “Something” Out
- High Reliance on Technology
- Depends on “Looking in the Right Direction”
- Successful? Worth the Expense?



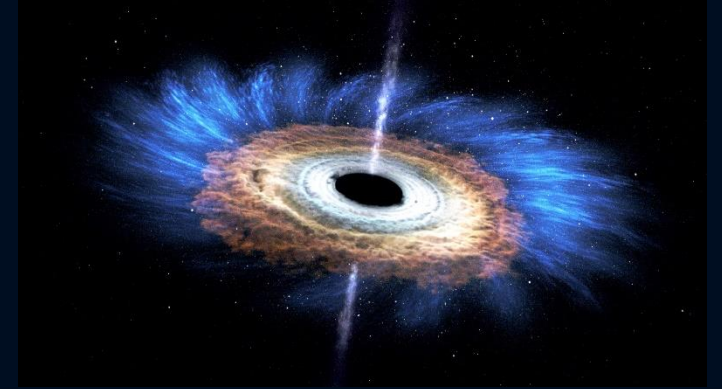
This Strategy is Being Bypassed...

- Most networks look like this
- Advanced attackers find ways in
- We're fighting on multiple fronts – and not just cyber
- There is also an insurgency at work



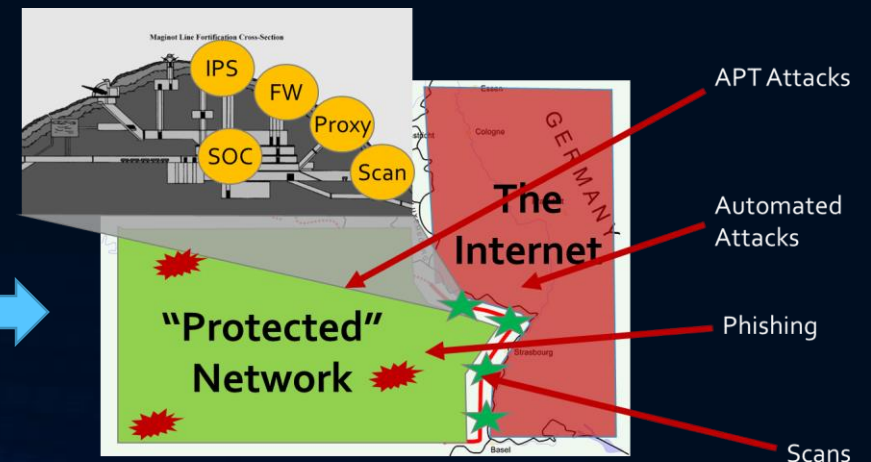
The Traditional View of Cybersecurity

- Analyst -> "It's is a CHORE"
- CISO -> "I have to do it"
- CFO -> "It's a Cost Center"
- CEO/Board -> "I don't want fiduciary impacts"
- Regulator -> "You better do it or ELSE"
- Policy Maker -> "I can make this better"



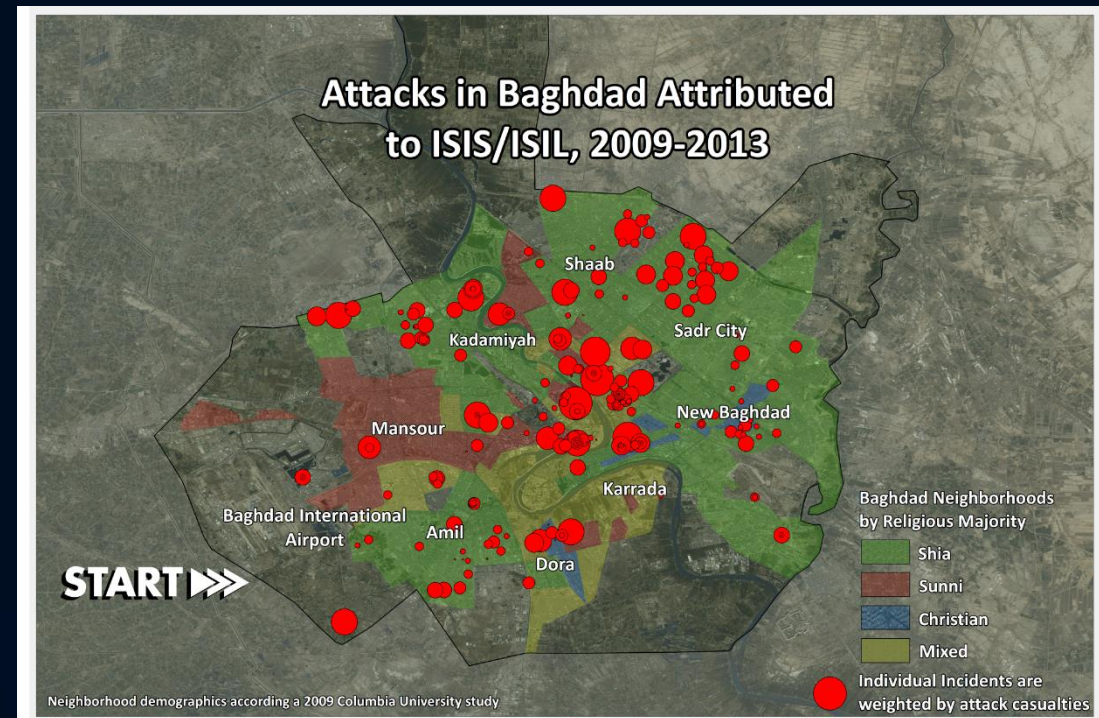
Remember that black hole?!

How can we fix this?



Another Military Analogy

- We are not fighting a conventional war
- We are fighting an insurgency
- Unclear who the attackers are
- Unclear where attacks originate
- Unclear when the attacks will happen
- Unclear where the **Battlefield** is
- Attackers use different tactics
We should probably do that too!



Counter-Insurgency Tactics

- SURGE!
- Intelligence and Analysis
- Early Warnings and Indicators
- Clear Identification
- Continuous Vigilance – Always on Alert
- Allied / Multi-National Operations
- Real-Time Communications
- New Technology / Tools
- Are there equivalents in network defense terms?





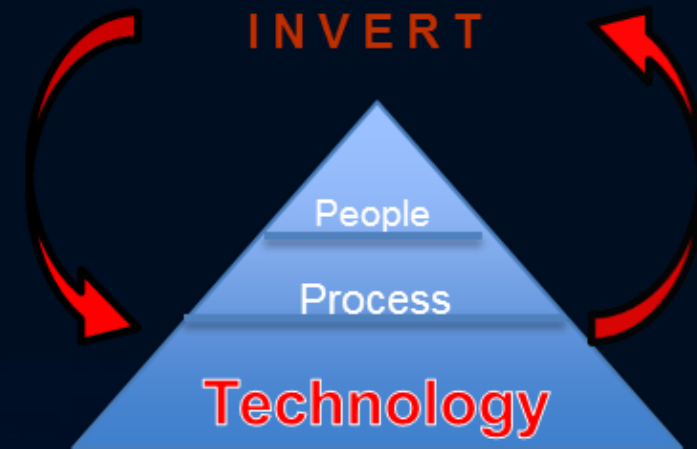
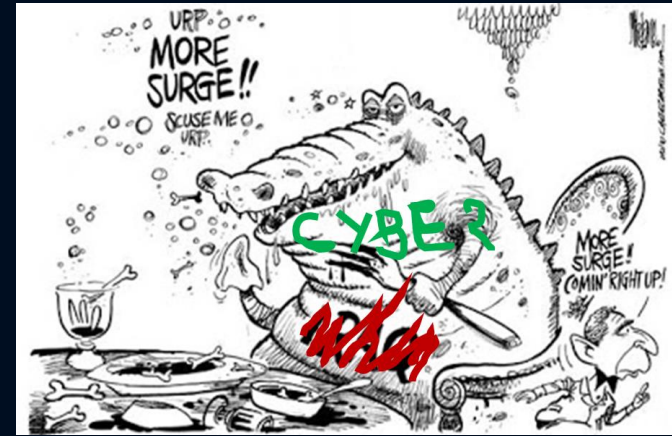
The Simpsons

OK – It's Bad – What Do We Do?

GENERATING "MUSK MOMENTS"

Counter-Insurgency CYBER Tactics

- Threat Intelligence & Fusion
- Early Warnings and Indicators
- Clean Environment
- Clear Attribution
- Continuous Monitoring
- Multi-Agency Info Sharing
- Real-Time Response
- New Technology to Assist People
- New Processes to Assist People



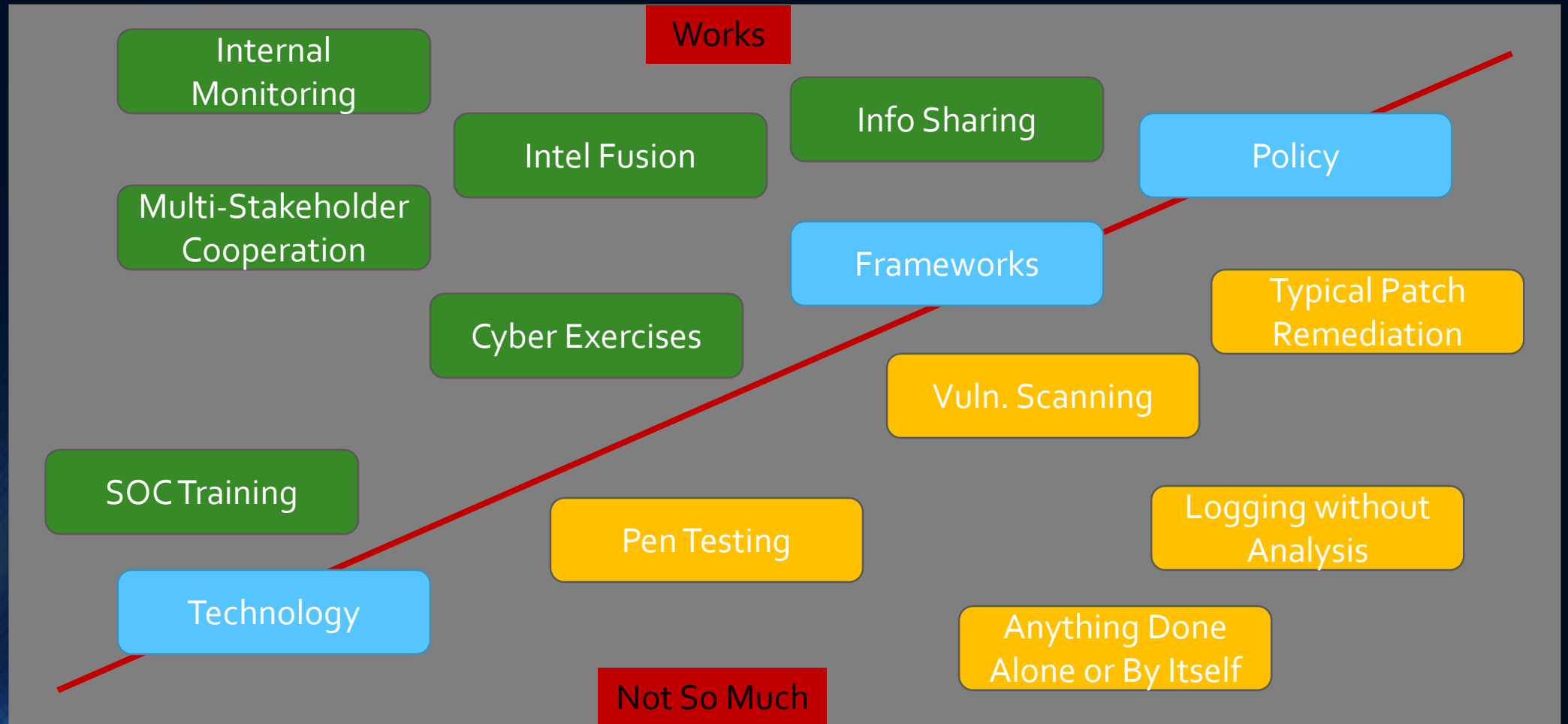
The Cyber “Environment”

- The Cyber Environment is not well defined
- It’s a unique ecosystem - much resembling a swamp:
 - Unclear where it starts and ends – you just know you’re in it
 - Unclear what’s IN there, watching you, or coming after you



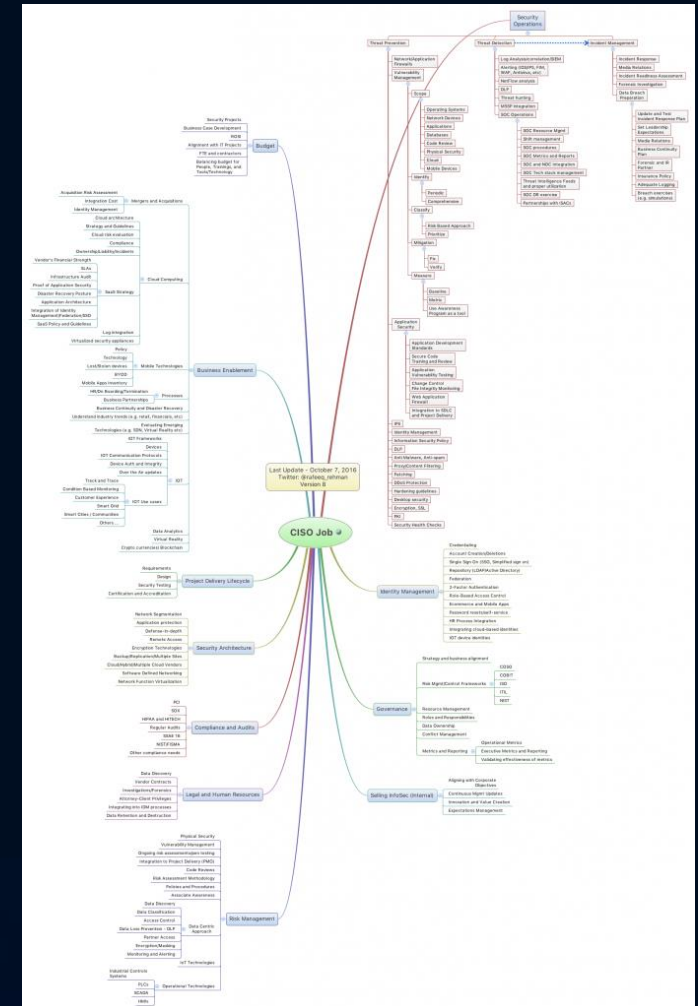
<https://www.cnas.org/publications/reports/contested-commons-the-future-of-american-power-in-a-multipolar-world>

What Works & What Doesn't



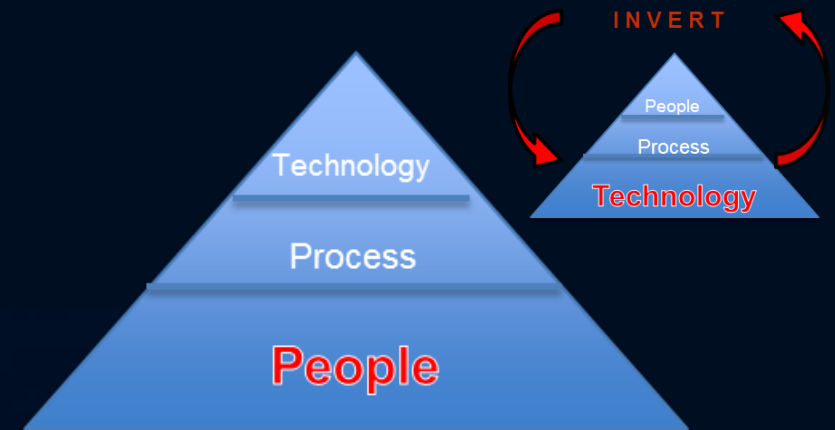
There's Much More Too – If You Want...

- Start now – small implementations
- Worry about being comprehensive later



The Commonality - The "Triad"

- People, Process, Technology
- How each element breaks down individually, but combinations of the three can be effective
- (Back to maginot line as example)



What Happens When A Plan Comes Together

- Conficker Working Group
- APT-1 Release by Mandiant
- Advanced Attacker Detection
- DCiSE / DC₃
- Clean Environment
- Automated Response
- Easy Compliance



<http://www.memegen.com/meme/td6610>

Additional Challenges

- Cross border, jurisdictional concerns, legal concerns, low cost of the att

- Go
ana
etc

Work In Progress

OC,

Some Models

- General: CDC, Fishing, climate sustainability,
- Clo
- Ho
- Str
- So
- CA

Work In Progress

Good Cybersecurity IS POSSIBLE

- What works: intl cooperation, threat intel, effective analysis, com
- Ha
pre

Work In Progress

Conclusions

- Good cybersecurity is possible (with non-traditional thinking)
- It takes work, coordination, skills – all doable!
- People – detect, analyze, respond to things in the swamp
- Process – policies and processes support cleaning the swamp
- Technology – assists people, help automate, force enabler



Gracias

Thank You

CHRIS EVANS
CHRIS@STASHDADDY.COM
WWW.STASH.GLOBAL